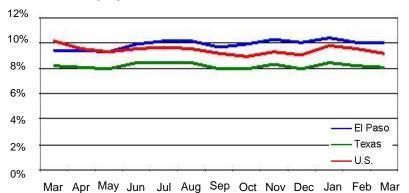


El Paso, TX Economic Indicators (Q1 2011)

Unemployment Rate Trend (not seasonally adjusted)



Unemployment Rate

(not seasonally adjusted)

	<u>Mar 10</u> <u>M</u>	<u>Change</u>	
El Paso	9.3%	10.0%	+0.7%
Texas	8.3%	8.1%	-0.2%
U.S.	10.2%	9.2%	-1.0%

Source: Texas Labor Market Profile

Change

-\$339 Change

+6,000 +3,100

Wage Rates Median (Mean)

		•	,	,				
		Mar 2010	<u>Mar 2011</u>	<u>Change</u>			Mar 2010	Mar 2011
	El Paso	\$11.87 (\$15.74)	\$12.22 (\$16.37)	+\$0.35 (+\$0.63)		dian Income	\$36,485	\$36,146
	Texas	\$14.28 (\$18.90)	\$14.83 (\$19.76)	+\$0.55 (+\$0.86)		ilian	<u>2010</u>	<u>2011</u>
	U.S.*	\$15.57 (\$20.32)	\$15.95 (\$20.90)	+\$0.38 (+\$0.58)		oor Force ployment	316,800 287,400	322,800 290,500
L					'			

* 2009 NOE, DOL Estimate

Residential Activity 140,000 800 Home Sales Median Home Price 135,000 **Total Home Sales** 500 **Median Price** 130,000 300 125,000 120,000 100 May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Mar Apr 2010 2011

Source: Texas A&M Real Estate Center

Q1 El Paso Apartment Data

Total Units (includes only complexes with 50+ units): 28, 457 units Avg. Square Feet: 816 sq. ft. Avg. Effective Rent: \$707 Avg. Market Rent: \$708 Avg. Occupancy: 96.7%

Source: Apartment Realty Advisors

Workforce

Source: Texas Labor Market Profile **Foreclosures**

(total listings) declined 38.7% Q1 2010: 367 foreclosures Q1 2011: 225 foreclosures

	<u>2010</u>	<u>2011</u>
Jan	43	59
Feb	107	60
Mar	217	106

Source: RealtyTrac

Permits

(01/01/11—01/17/11)

2011 total permits
(single, multifamily, commercial)

103 \$15,068,703 5 \$3,180,025 \$250,000 1

2010 total permits

(single, multifamily, commercial)

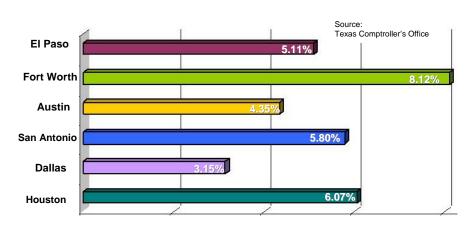
80 \$10,595,306 0 \$0 \$1,250,000

Source: City Development Services



El Paso,TX Economic Indicators (Q1 2011)

Sales Tax % Change 2010-2011 Payments through April 2011



El Paso International Airport Mar Flight Activity

	<u>2010</u>	<u>2011</u>	<u>Change</u>
Carriers	8	6	-2
Daily Departures	61	61	0
Freight (in tons)	7,257.1	8,305.9	+14.5%
Nonstop cities	16	12	-4
Passengers	259,683	252,779	-2.7%
Daily Seats	6,902	6,842	-60

March Passenger Market by Airline

	<u>2010</u>	<u>2011</u>
Southwest	52.82%	52.42%
American	21.10%	22.05%
Continental	5.92%	5.37%
U.S. Airways	7.49%	7.10%
Delta	5.38%	5.36%
United	7.28%	7.70%
Pacific Wings	0.00%	0.00%

Source: El Paso International Airport

Hotel Occupancy (February 2011)					
El Paso	Texas	U.S.			
72.9%	59.6%	55.7%			
	Revenue more lest grossing ma	•			

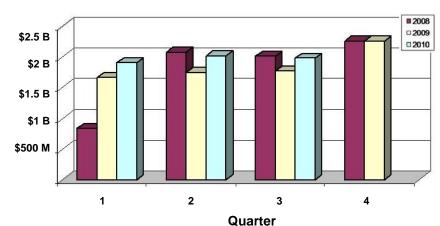
Source: Smith Travel Research

ACCRA Cost of Living Composite Index

	Avg. 2009	Avg.2010
El Paso	89.7	90.3
Albuquerque	96.2	95.0
Austin	96.5	95.5
Dallas	92.1	91.8
Fort Worth	90.7	91.0
Houston	89.3	92.1
Las Cruces	102.0	100.5
Phoenix	98.4	100.6
Tucson	99.1	96.4
San Antonio	95.0	95.6

El Paso MSA Gross Retail Sales

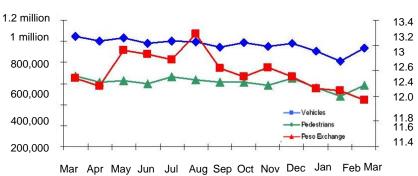
Source: Texas Comptroller's Office



Total Gross | 2008: \$7,185,984,395 | 2009: \$7,439,941,376

Northbound Crossings (all bridges) & Peso Exchange

More than 19 million northbound crossings in 2010



Source: Customs & Border Protection/X-Rate